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Lighting and the

# Internet of Things



# What Things?

## People

- Cell phones and watches
- Jewelry and clothing
- Toys and tools

## Homes

- Garage doors and front doors
- Thermostats & smoke detectors
- Security cameras
- Electricity, gas, and water meters
- Solar panels and hot water heaters
- TVs and entertainment systems
- Kitchen and laundry appliances
- Toilets, sinks, and faucets
- Of course, computers, pads, etc.

## Cities

- Street lighting
- Parking meters and spaces
- Traffic & pedestrian signals
- Irrigation
- Security systems

## Vehicles

- Cars, trucks, and other vehicles
- Trains, planes, ships

## Shipping

- Shipping packages and containers
- Rail and shipyards
- Warehouses

## Factories

- Loading docks
- Manufacturing equipment
- Raw materials, WIP & finished goods
- Security, fire suppression

## Agriculture

- Fields & farm animals
- Haystacks and holding ponds

## Environment

- Wells, rivers, lakes and oceans
- Tree tops and mountain tops
- Manure piles and land fills

## Utilities

- Grid, meters, pipes, valves,...

*In other words, pretty much Everything!*

# Thesis: “If you give a mouse a cookie...”

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- If you’re putting in LEDs, you should control it with a network.
- If you have a network, you should consider using it for other applications.
- If you build an IoT, you need to understand your needs and concerns.
- Then, you need to select the right technology.
- During the entire process, you should talk with vendors and users who are doing it.

# Agenda



Step by Step from Lighting to the Internet of Things

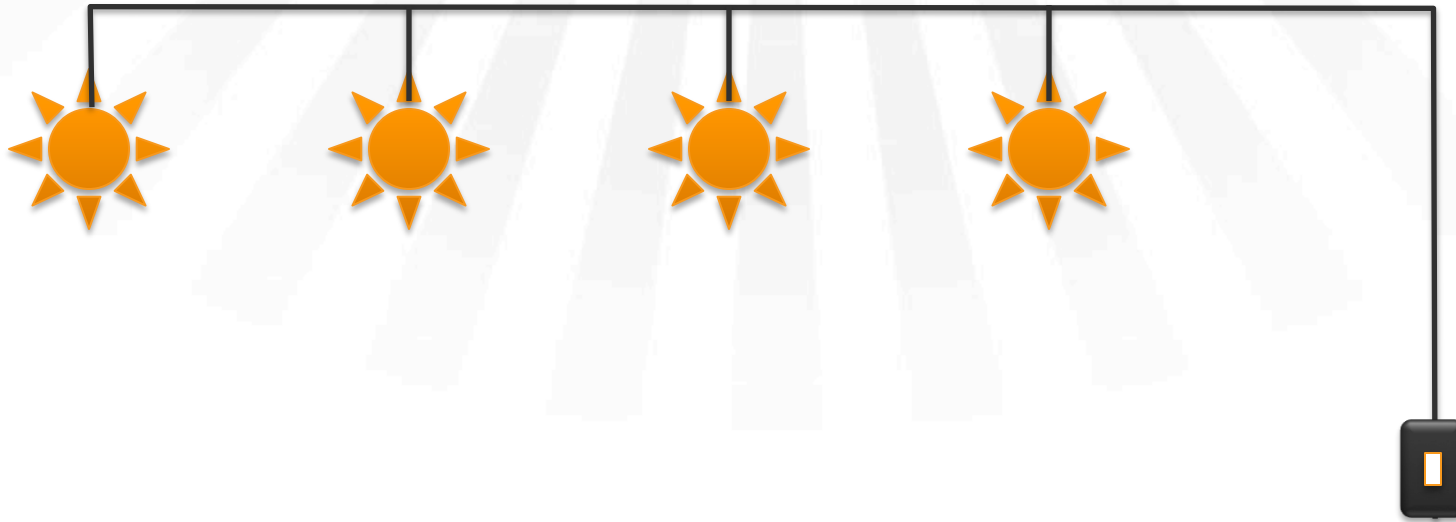




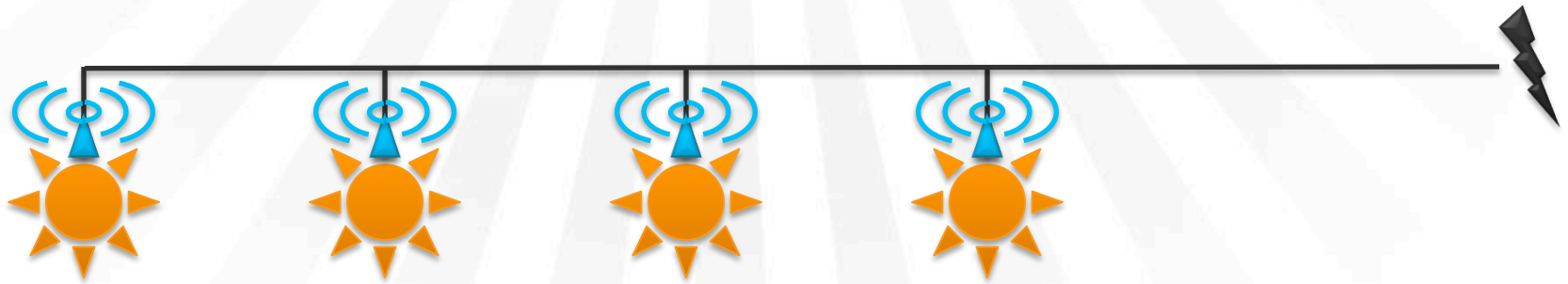
# Making Smarter Places

Thinking outside the fixture. 

# Stupid Lighting Architecture

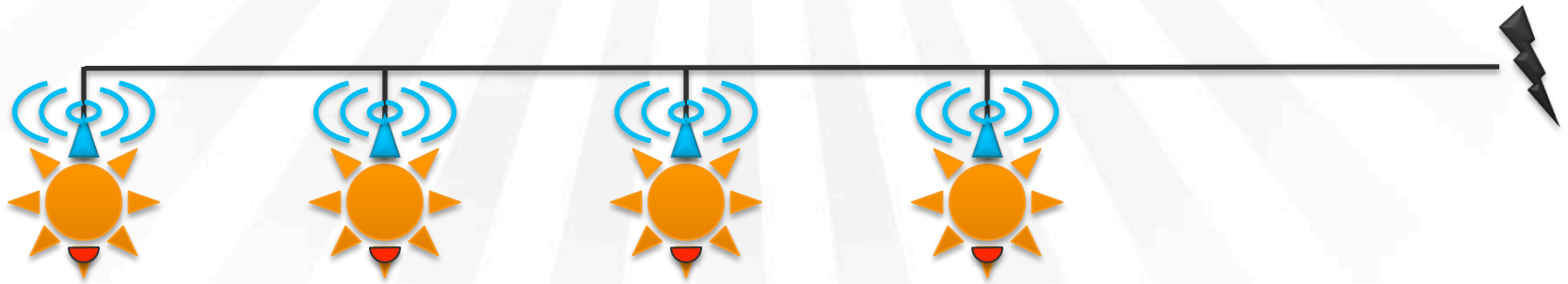


# Smarter Lighting Architecture



Switch can be energy harvesting (EnOcean?)  
Wireless control for on/off/dimming adds flexibility  
Special switch can add CCT controls.

# Even Smarter Lighting Architecture

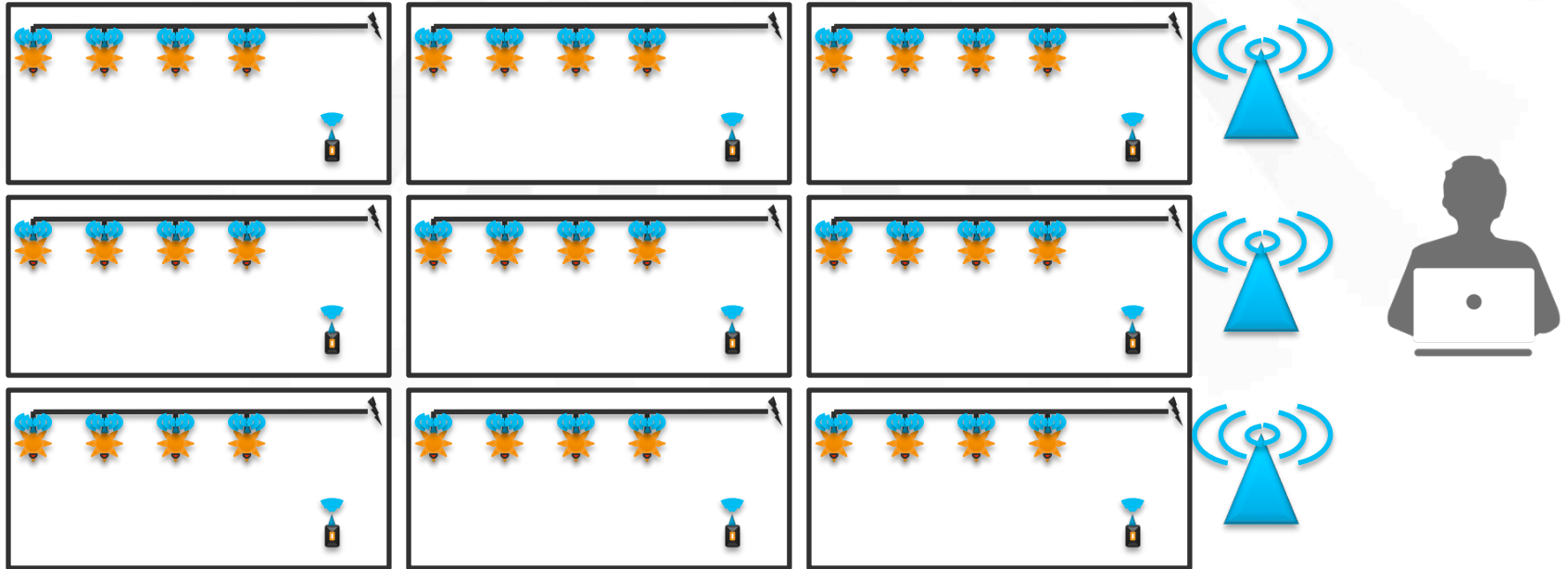


Add a little more brains + memory to the lighting controller.  
Lighting controller stores its “state” and programming.  
Add per-fixture(?) occupancy and ambient light sensing.  
Let the lights talk to each other  
(“I see someone – you should turn on”)



*But how do you program these lights? ...*

# Office Building Lighting Architecture



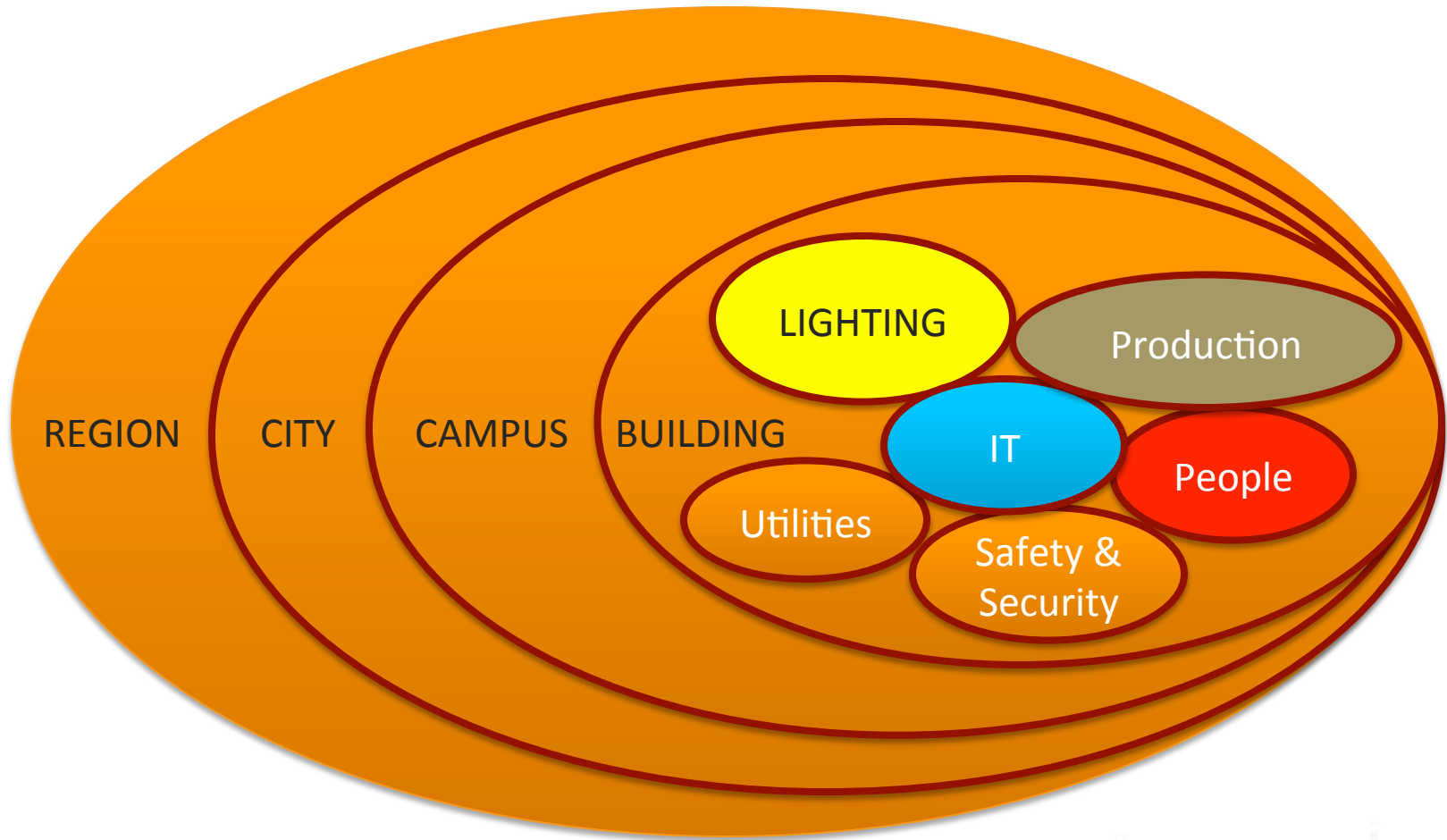
Single workstation (/server) controls and manages all lights in the building.

Lights are programmed to respond to time-of-day, day of week, ambient & occupancy.

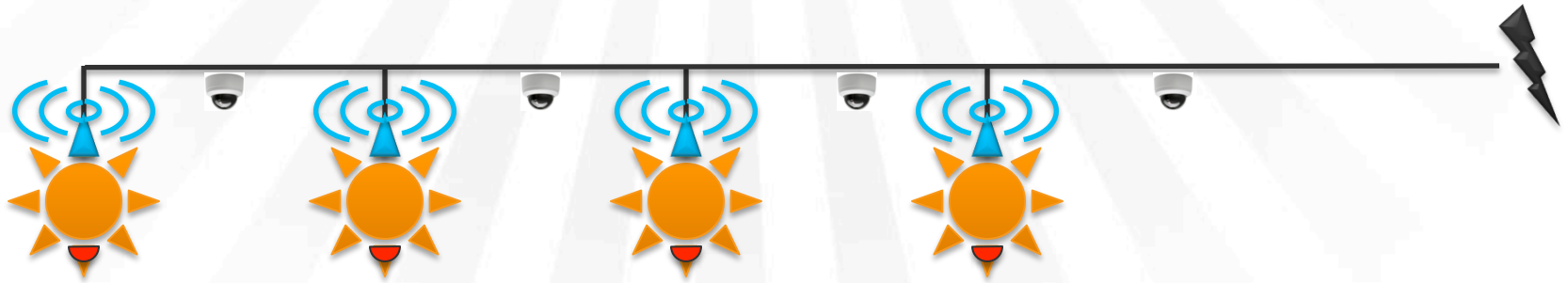
Lights are constantly sending real-time data on occupancy and light level.

What can we do with this data?...

# Lighting In Its Local Context



# Building IoT Architecture



- Add temperature sensing.
- Add audio sensing (sound level = occupancy, security)
- Connect backbone to thermostat and HVAC system
- Connect to sky lighting and window blinds
- Connect to Safety and Security systems
- Send ALL of the data back to the server!

*(Lighting) Network becomes the Backbone of the BMS*



# Beyond the Building: Smart Campus

## LIGHTING

- Signage
- Driveways
- Parking
- Paths
- Wallpack
- Floods
- Loading
- Courtyards

## BUT ALSO:

- Gates
- Cameras
- Alarms
- Irrigation
- Solar?

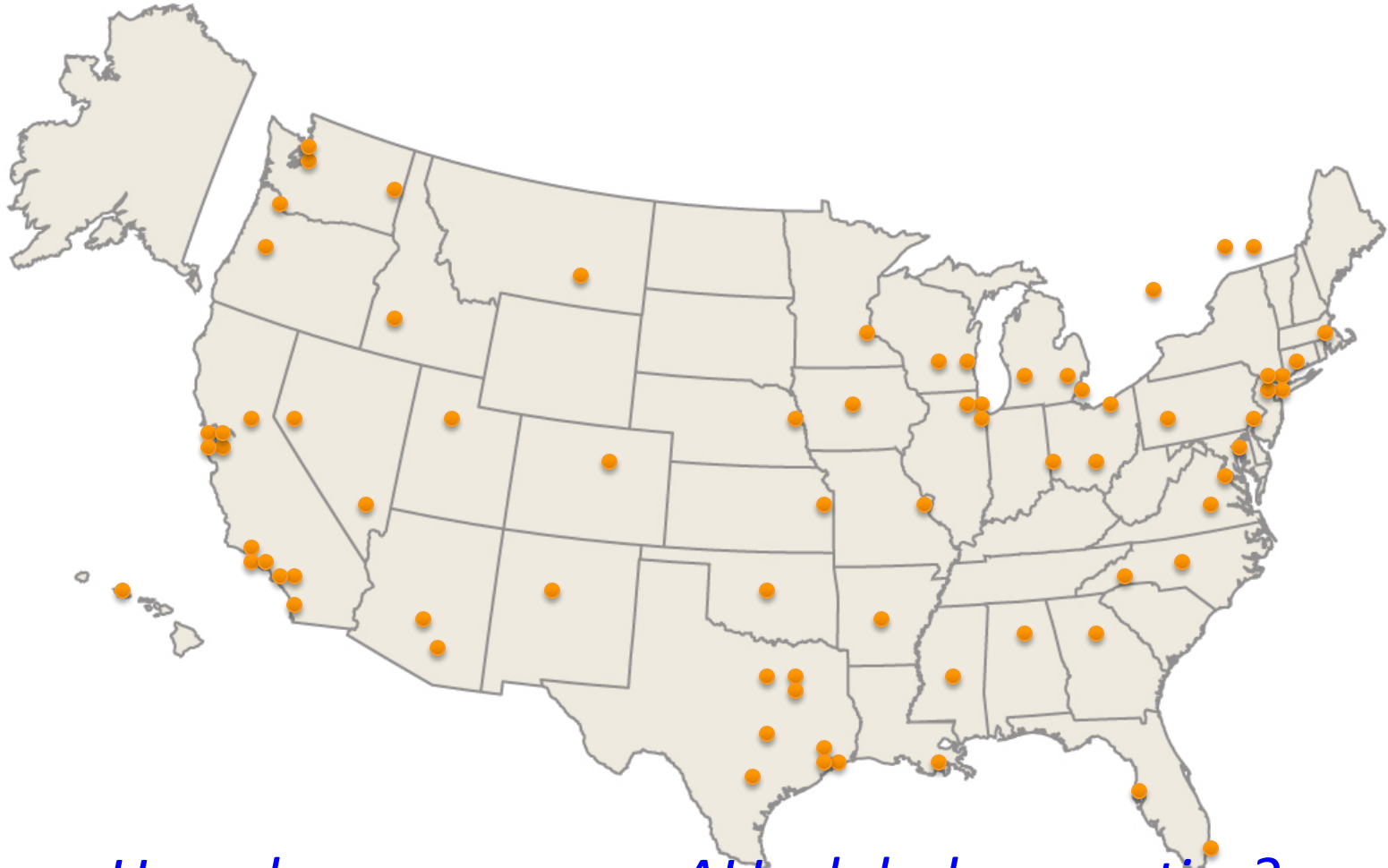


# Use Case – Smart Campus Parking

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- User drives into lot.
- Network recognizes user smart phone or even car/license.
- Lighting brightens along path of vehicle to empty space
- Network remembers where user is parked, then illuminates path to door.
- Lighting-based video/audio network watches lot for unusual activity, such as loitering, cries for help, crashes, etc. and alerts Security if necessary.
- User leaves building. Lighting blinks over car and illuminates walking path to car, perhaps also shows location in Maps app on smart phone.
- Video cameras monitor user from building to car for safety

# Property Mgmt Co. Perspective



*How do you manage ALL global properties?*

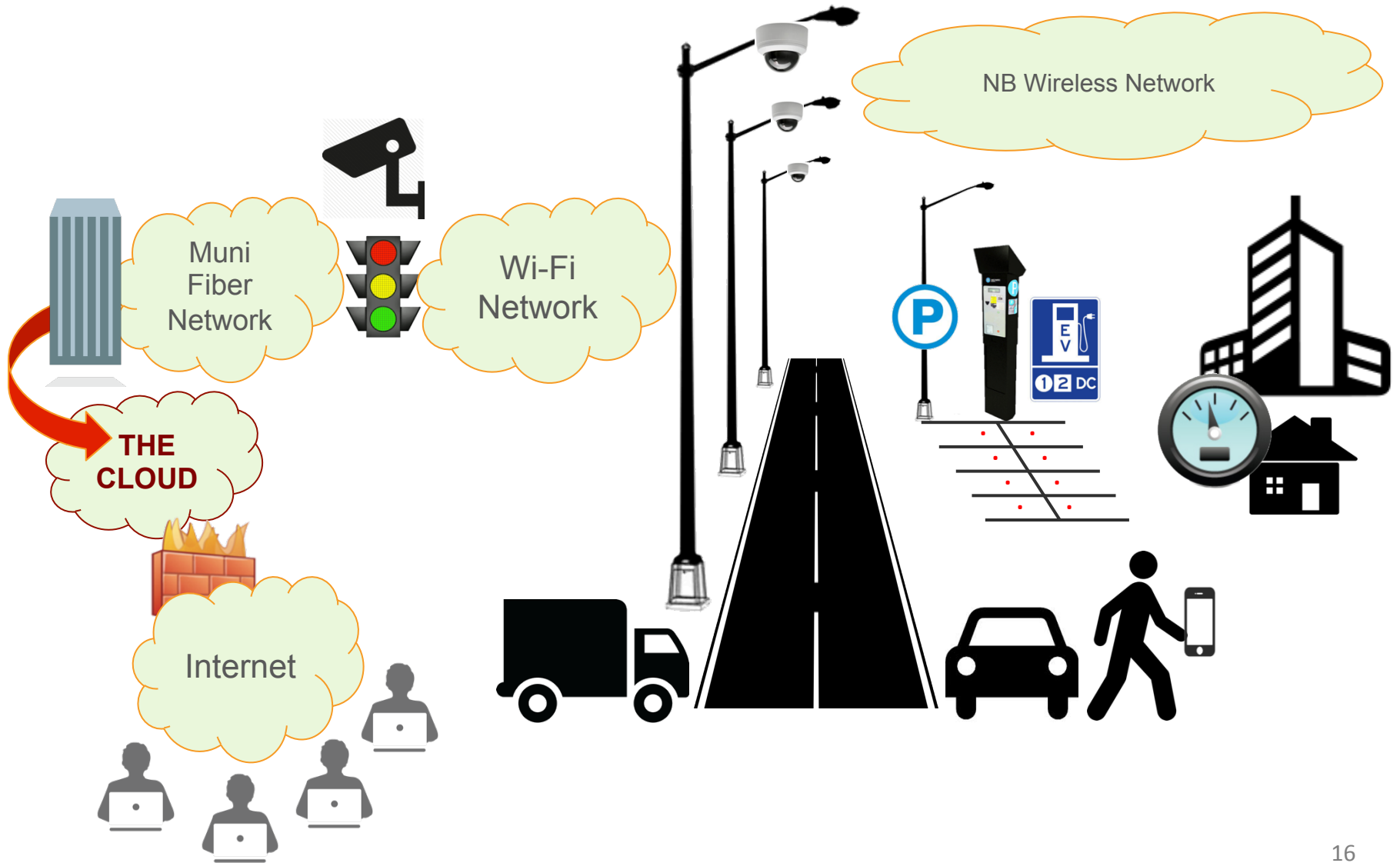


# Beyond the Enterprise: Smart City. Smart Region.

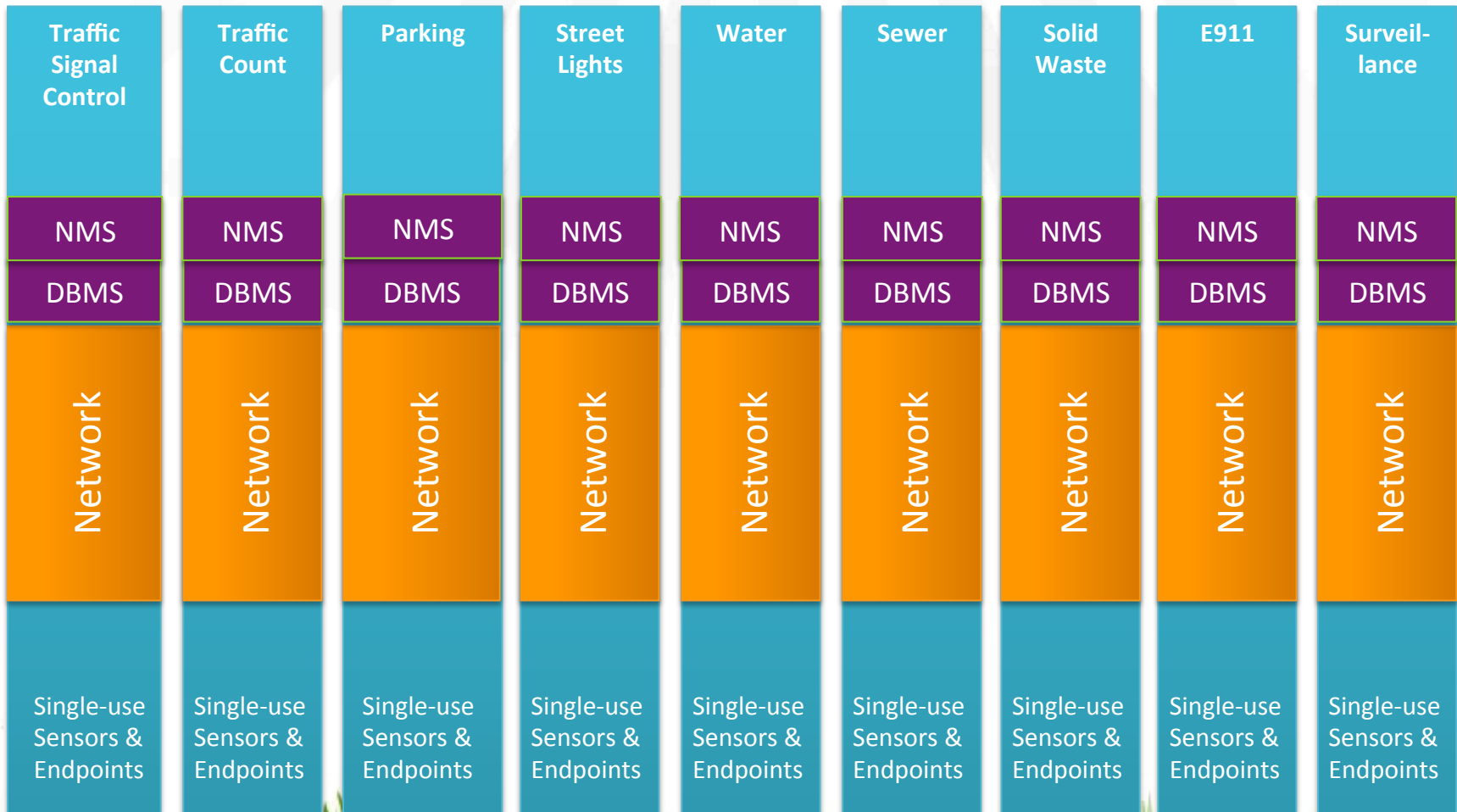
- Public Transit coordination
- Regional Traffic management
- Parking management
- Utility management (power, water, gas)
- Public safety
- Disaster response

- BUT ALSO
- Mobile wayfinding, including pedestrians
- Vehicle to Infrastructure (V2I)
- Retail promotions & advertising

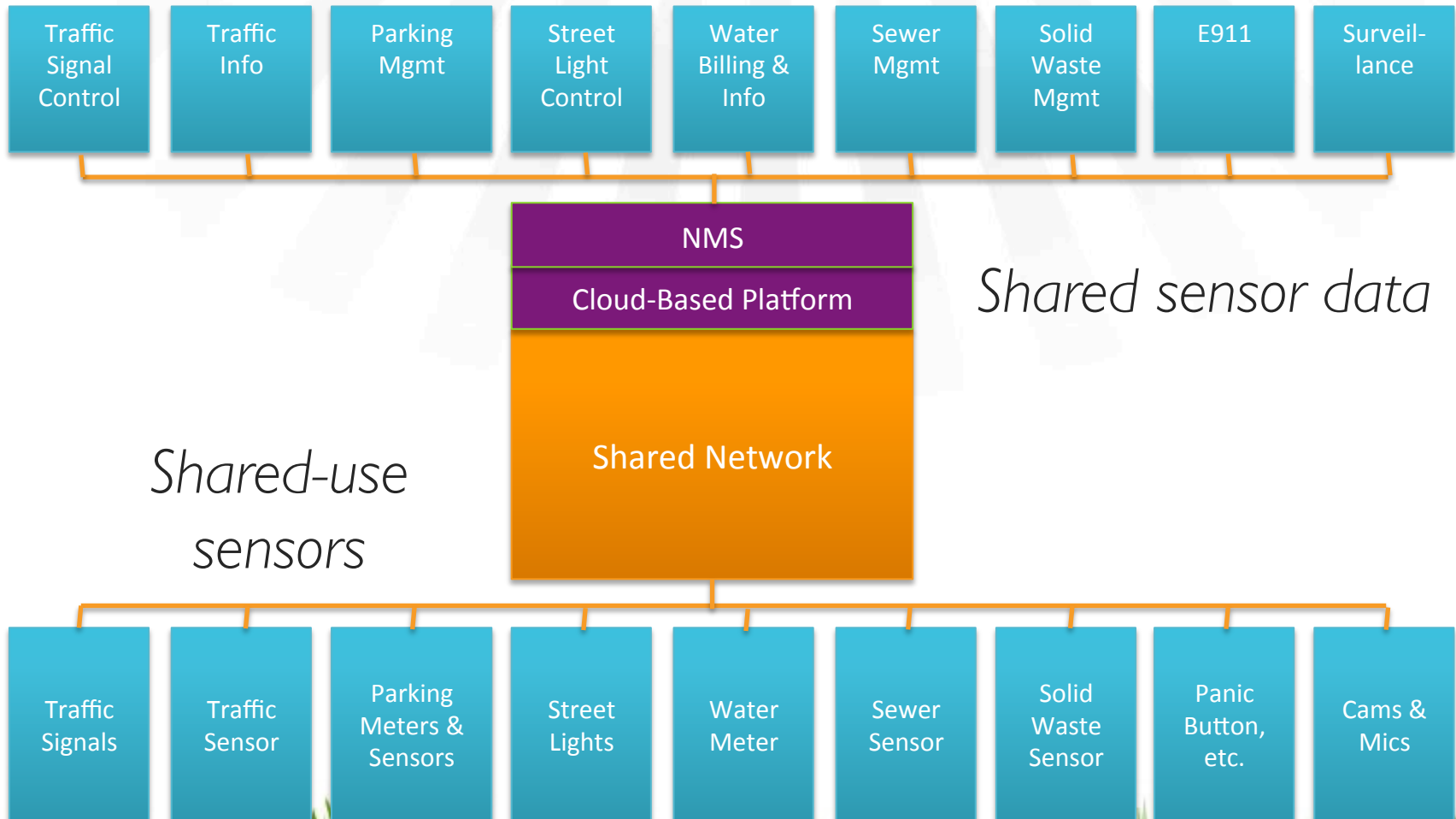
# What might this look like?



# A key challenge: Vertical Applications in Cities



# Opportunity: Common, Shared Infrastructure

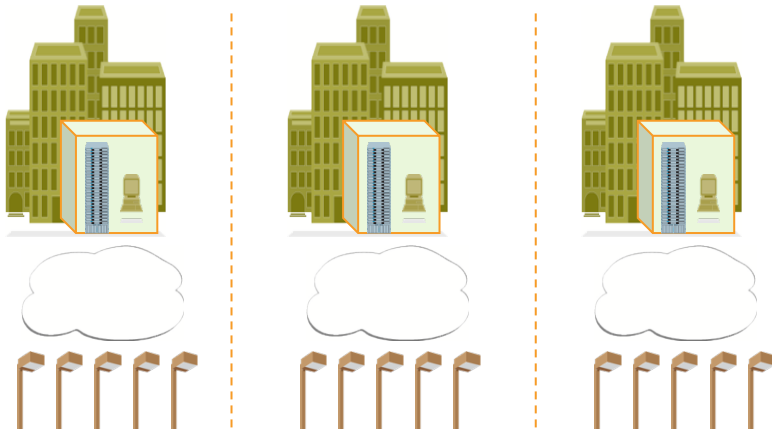




# The cloud is a key enabler

## Current model

- Each group has its own system, software, hardware, and staff, often one for each application.
- **No Sharing** between budgets
- **Poor Scalability:** requires more real estate, equipment, software, and staff, all of which must be maintained and kept up-to-date.
- Expensive!



## New model

- Single platform, accessible everywhere.
- Automatic updates and backups.
- Better reliability and security.
- Unlimited scalability
- Data sharing possible not only between applications, but also **between groups, such as properties, cities and regions**, allowing greater insights, better regional coordination, new apps, new features, greater value





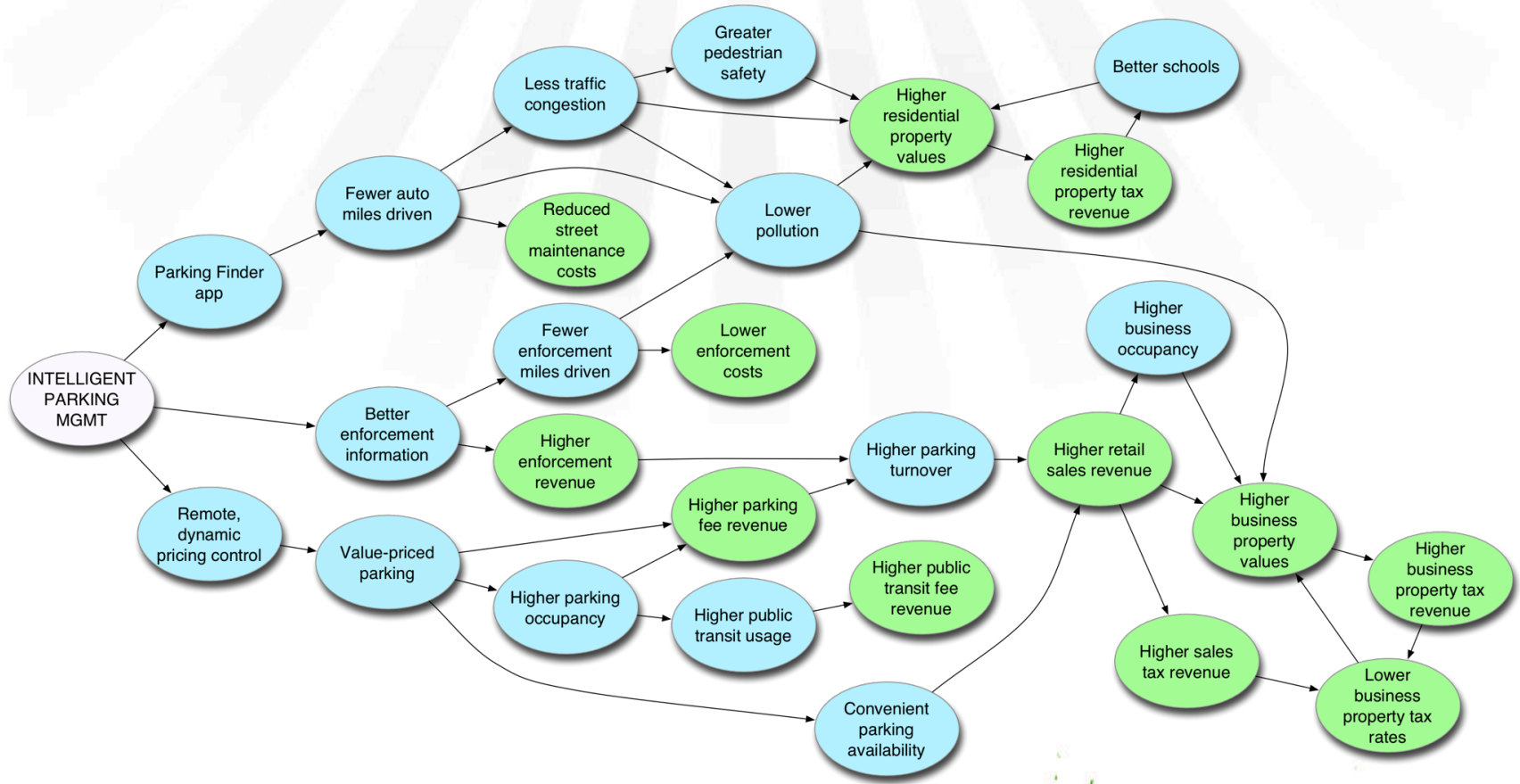
# Benefits & Concerns

Planning and Selection Guidance

# Applications and Benefits of IoT: Smart City

Application	Benefits
Street Lighting	Reduced energy cost. Reduced maintenance cost. Healthier lighting. Better security.
Parking	Reduced traffic. Greater convenience. Higher retail sales. Reduced air & noise pollution. Higher property values. Higher tax revenue. Higher parking revenue. Happier citizens.
Traffic Control	Better traffic flow. Shorter commute times. Reduced pollution from idling cars.
Gunshot detection	Reduced crime. Reduced arrest times. Reduced prosecution costs.
Video surveillance	Reduced crime. Higher foot traffic. Increased retail sales. Reduced arrest times. Greater prosecution rates. Reduced prosecution costs. Higher property values.
Retail apps	Increased retail sales. Better understanding of customers. More efficient marketing. Higher retail property values. Higher sales tax revenue

# Smart Parking Benefit Map



# IoT Concerns, both Real and Imagined

Concern	Questions
Benefits	Are they real? To whom do they accrue?
Costs	What they, including purchase, commissioning, operation, and maintenance? How will costs change over time? What is the ROI? How do I pay for it?
Who owns it?	Ownership vs. Lease Financing: advantages of participating in a larger network as a virtual private (or public) network (VPN).
Reliability	Will I become dependent on an unreliable infrastructure? Will the IoT be a single point of failure? Is the network as reliable as the lighting? What are the realistic maintenance assumptions?
Security	Can someone hack into it? If so, what can they do? How can they be forestalled? What is the recovery plan?
Privacy	Will the IoT be spying on me? Do I care, if I am safer and get other benefits?
Compatibility	Is it an open system, using open protocols, languages, and APIs? Does it interoperate with other, existing systems (e.g. BACNet)?

# Technical Considerations

<b>Bandwidth</b>	More is needed for longer networks, more apps, bigger data. Dependent on spectrum, power, protocol.
<b>Scalability</b>	How many nodes do I anticipate? Can the network handle it? IPv6 is the protocol of the IoT.
<b>Reliability</b>	Is the technology reliable? Redundant? Meshed?
<b>Latency</b>	Can I get data in real time? Is response time suitable to the application? This is determined by <b>bandwidth</b> and <b>topology</b> .
<b>Power consumption</b>	Does the additional hardware negate my LED energy savings? Do I need AC? Related to <b>bandwidth, range, compute-intensity</b> .
<b>Flexibility</b>	Is the solution truly an open, application-enabling IoT platform? Is it modular? Can I upgrade without replacing my entire infrastructure?
<b>Timing</b>	Do I build it all now, or build a little now and hope for future improvements and costs reductions? (see “future proof”)
<b>Cost</b>	As usual. More is more. Is less enough?



# Technologies

Places and Vendors



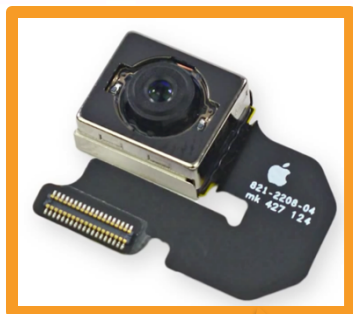
# Why Now? – Emerging Technologies

Technology	Advancements
Microprocessors	Moore's Law = tiny, low-power, inexpensive, reliable
Memory	Moore's Law = (ditto)
Wireless	802.11, 802.15.4, BLE, ARFID, 6LoWPAN, 4G, GPS, EnOcean, ...
Cloud	Virtualization, SDN, IaaS, PaaS, SaaS
Big Data	NoSQL, Hadoop, MongoDB, ...
Sensors	<b>Video</b> for occupancy, light level, count, speed, identification, ... <b>Audio</b> for gunshots, crashes, crowds, help!, etc. <b>Accelerometer, GPS, temp, humidity, CO2/O2, methane, ...</b>
Other stuff	Grid computing & distributed computing, machine learning, local vs. cloud computing, real-time analytics, pattern recognition, node cooperation, ...

# Apple iPhone 6 Guts

Processor, memory  
Motion co-processor  
NFC + security chips  
Bluetooth, Wifi, GPS  
Gyro+Accelerometer  
Vibrator

8mp camera



\$60-100 part cost?

# Technologies Jay Likes

Technology Area	What, and Why I like it
802.11 (Wi-Fi)	Cheap. Lots of bandwidth. Standard. But power hungry and short range.
802.15.4	Cheap, standard MAC layer for low power wireless
6LoWPAN	IPv6 based IETF open standard replaces Zigbee. Long range but low speed in sub-GHz bands.
Bluetooth Low Energy (BLE)	Cheap. Low power. Fast. Ubiquitous; already in smart phones. Great for many apps involving location, health, payments, many others.
Video in General	One sensor for occupancy, light level, trajectories, event recording, and eventually vehicle and face recognition. Can be secure!
Audio	Cheap way to know what is going on, especially bad things!
Accelerometer	Cheap! Can sense car hitting pole, thief stealing wires, heavy vehicles, high wind, explosions, and earthquakes.
Temperature	Cheap! One way to understand environment at a granular level, including heat islands (outdoor), occupancy (indoor), etc.
CO2/gasses	Not cheap, but great for monitoring pollution and gas leaks

# Lessons

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- The IoT will happen; resistance is futile.
- Lighting is a great host for IoT nodes.
- YOU can participate in this revolution.



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# Thank You!

Let me know if I can help.

